

Object: Your Business partner, Walvoil Korea

Dear Sir

Here writing for introducing Walvoil who is, one of market leaders in hydraulics field around the world. Walvoil was founded in 1973 and since 2015 Walvoil has been representing the Interpump Group's Valves Division merging both the experiences of Walvoil, Hydrocontrol and Galtech brands. Among the main manufacturers of integrated products, electronics and complete mechatronics systems, Walvoil keeps on projecting the future of motion in close touch with its customers and its partners from different sectors and markets.

Thanks to a strong presence in Italy and to a capillary network of branches and sales offices in continuous development worldwide, with our same attitudes – creativity, innovation, passion – we are able to create and share values with all our stakeholders.

I have been working as marketing & technical engineer in Walvoil Korea, one of braches more than 10 years. In this time, I have mission to start our sales in Vietnam and so, would like to find a reliable partner to work together. Also i hope that you who is reading this letter GET this chance right now. We, Walvoil Korea have good organization and have been keeping our business more than 10 years. Like LSmtron, Daedong, Hyundai and Doosan, the global companies making business with us. It is one of evidences that we have lots of field experiences for the different kinds of applications.

We are experts, know hydraulics and you know market. Such as good harmony can make successful business in your county without any doubt. Thank you for reading, if you have any questions, pls, don't hesitate to me.

Warmest regards,

JY CHOI

Application Engineer/ Technical team leader in Walvoil Korea

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May 1st 2019